



Member Tiers and Benefits

Annual Membership - Effective November 2019

Paid / Voting Tiers:

- Wireless Carrier - \$25,000
 - Corporate - > 25 Employees - \$12,000
 - Corporate System Integrator – SI > 25 Employees - \$8,000
 - Medium Business – 11 to 25 Employees - \$6,000
 - Small Business – 1 to 10 Employees - \$2,500
- (Paid Annually. EFT or Check Payments. Credit Card processing available – service fee applies)*

Paid / Non-Voting Tiers:

- Individual Licensed Professional (PEs, Architects) - \$195

Other Tiers:

- Enterprise - (ONLY FOR End Users, such as Higher Ed., Corporate Real Estate, Healthcare Institutions) - Currently FREE
- Public Safety Agency or Individual: AHJ / Government / First Responder – FREE (MUST be governmental agency worker) – FREE
- Knowledge Partner: BY INVITATION ONLY contact membership@saferbuildings.org for information

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Paid Tier Voting Member Benefits (Wireless Carrier, Corporate, Corporate System Integrator, Medium, and Small Business):

1. Qualifications and Types

- a. Wireless Carrier
 - i. Mobile Network Operators
- b. Corporate > 25 Employees
 - i. Manufacturers, Distributors, Operators of Dealer Networks, Third Party/Neutral Host Operators, Software, Test Equipment, General Contractors
- c. Corporate *System Integrator* > 25 Employees
 - i. This Tier is for those involved exclusively in the design and/or installation of in-building wireless systems. *This category is not applicable for companies who are listed in Corporate Category above.* Manufacturers who also do Installation / System Integration should apply under Industry Tiers above.
- d. Medium Business 11–25 Employees (*Includes All Paid Tier Categories, including System Smaller Integrators*)
- e. Small Business 1–10 Employees (*Includes All Paid Tier Categories including System Smaller Integrators*)

2. Ability to sponsor SBC events – THE best way to Engage Local Markets, Build Channel, and support the mission

- a. **See SBC Event Pricing and Rules of Engagement document for details** [*separate document*]

3. Participation on SBC Work Groups – THE best way to Engage the In-Building Ecosystem, Influence Codes and Standards, Hear First and Have a Voice in what is coming that will change and define the industry, Build Training and Credentialing Programs, Affect and Change Federal and State Policy, define SBC’s goals, objectives, priorities, features and benefits,

- a. Education
- b. Code and Standards Development
- c. Advancement / Industry Engagement
- d. Government Affairs

4. Member-Only Content – Some may be co-branded for Member Marketing Purposes

- a. Code Reference Cards, Training Courses and Videos, Surveys, Code Bulletins, AHJ Tool Kit, Model Ordinances

5. High-level Access to key industry and government stakeholders:

- a. NFPA and ICC Code Development
- b. UL and other standards bodies
- c. Wireless Carriers
- d. FCC, DHS, other

6. Presence on SBC Member Showcase and Directory

- a. **Branded Company Profile**
- b. **Individual Staff member Profiles**

- i. LinkedIn-type member to member engagement and communication
 - c. Company Project / Product Highlights Blog**
 - i. You provide the content (SBC Moderated)
 - ii. You list projects, customer reviews / testimonials, key products, link to web page
 - d. Individual Staff member Profiles**
 - i. LinkedIn-type member to member engagement and communication
 - ii. Corporate: Up to 30 Individual Staff Profiles
 - iii. Medium: Up to 10 Individual Staff Profiles
 - iv. Small Business: Up to 5 Individual Staff Profiles
- 7. SBC Member Material:** Announce your SBC Participation:
 - a. Rack Card Holder and Rack cards for your booth
 - b. Logo presence on SBC pop-up signs and web site
 - c. Exclusive SBC Challenge Coin – Presented to Annual Meeting Attendees
- 8. Discounts*** for select partner events, products and services. PAST & Potential Future Partners:
 - a. IWCE / IWCE Urgent Communications
 - b. Connect X / WIA
 - c. Dense Networks
 - d. APCO
 - e. Realcomm
 - f. TIA
 - g. DAS Congress

**Each Partner determines what credits it will make available, if any, to SBC Members on a case-by-case basis. Not all partner events, products, or services are necessarily eligible for discounts. SBC will announce specific discounts when available.*
- 9. Newsletter Presence – Monthly News You Need, Be Heard and Seen!**
 - a. “Member Spotlight” content upon request
 - b. Accepting Article submissions (journalistic)
- 10. Voting Rights for Board Elections**
 - a. Run for Office, Cast Your Vote
 - b. Wireless Carriers, Corporate, Corporate Systems Integrators – Vote weight = 2
 - c. Medium and Small Business – Vote weight = 1
- 11. Attendance at SBC Annual Meeting and Dinner – The #1 In-Building Event of the Year!**
 - a. Wireless Carrier / Corporate / Corporate Systems Integrators - 3 seats
 - b. Medium Business – 2 seats
 - c. Small Business – 1 seat

Paid Tier Non-Voting Member Benefits (Individual Licensed Professionals):

1. **Qualifications and Types**
 - a. Individual Professional Tier [Licensed Professional Engineers, Architects] - MUST have an ACTIVE Professional License
2. **Ability to sponsor SBC events – THE best way to Engage Local Markets, Build Channel, and support the mission [Exhibit only]**
 - a. See SBC Event Pricing and Rules of Engagement document for details *[separate document]*
3. **Participation on SBC Work Groups – THE best way to Engage the In-Building Ecosystem, Influence Codes and Standards, Hear First and Have a Voice in what is coming that will change and define the industry, Build Training and Credentialing Programs, Affect and Change Federal and State Policy, define SBC's goals, objectives, priorities, features and benefits,**
 - a. Education
 - b. Code and Standards Development
 - c. Advancement / Industry Engagement
 - d. Government Affairs
4. **Member-Only Content – Some may be co-branded for Member Marketing Purposes**
 - a. Code Reference Cards, Training Courses and Videos, Surveys, Code Bulletins, AHJ Tool Kit, Model Ordinances
5. **High-level Access** to key industry and government stakeholders:
 - a. NFPA and ICC Code Development
 - b. UL and other standards bodies
 - c. Wireless Carriers
 - d. FCC, DHS, other
6. **Individual SBC Portal Profile**
 - a. LinkedIn-type member to member engagement and communication
7. **SBC Member Material:** Announce your SBC Participation:
 - a. Rack Card Holder and Rack cards for your booth
 - b. Logo presence on SBC pop-up signs and web site
 - c. Exclusive SBC Challenge Coin – Presented to Annual Meeting Attendees
8. **Discounts*** for select partner events, products and services. PAST & Potential Future Partners:
 - a. IWCE / IWCE Urgent Communications
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g. DAS Congress

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9. Newsletter Presence – Monthly News You Need, Be Heard and Seen!

- a. “Member Spotlight” content upon request
- b. Accepting Article submissions (journalistic)

10. Voting Rights for Board Elections

- a. Not applicable for this Tier

11. Attendance at SBC Annual Meeting and Dinner – The #1 In-Building Event of the Year!

- a. 50% discount (price TBD)

AHJ, First Responder, Government Member Benefits

- 1. Qualification and Types**
 - a. Public Safety Agency or Individual: AHJ / Government / First Responder – FREE (MUST be governmental agency worker) – FREE

- 2. AHJ Toolkit** – (Available 2020) Valuable templates you can use, including:
 - 1.0 Overview
 - 1.1 Process overview
 - 1.2 Building owners’ responsibilities
 - 1.3 Process to approve in-building wireless systems testing companies
 - 2.0 Implementation and Operations Process
 - 3.0 Technical Requirements
 - 4.0 Acceptance Test Procedure
 - 5.0 Annual Testing
 - 6.0 Additional forms and information
 - 6.1 Transmission authorization request form
 - 6.2 Public safety frequencies list format
 - 6.3 Uplink link budget
 - 6.4 Design checklist
 - 6.5 Acceptance testing pre-requisites
 - 6.6 Acceptance testing checklist

- 3. Member-Only Content:**
 - a. Training Courses and Videos, Surveys, Code Bulletins, AHJ Tool Kit, Model Ordinances

- 4. Unlimited admission to All SBC Seminar and Webinar Events**
 - a. Code Official Training – Learn to Interpret and Apply ERRCS codes
 - b. CEUs offered in many areas

- 5. Presence on SBC Web Portal**
 - a. Jurisdiction Profile
 - b. Links to your FAQs, applications, standards, test procedures, document resource Library
 - c. **Individual Staff member Profiles**
 - i. LinkedIn-type member to member engagement and communication
 - ii. Unlimited Individual Staff Profiles

- 6. Opportunity to participation on SBC Work Groups:**
 - a. Education
 - b. Code and Standards Development
 - c. Advancement / Industry Engagement
 - d. Government Affairs

- 7. SBC Member Material: Announce your SBC Participation:**
 - a. Exclusive SBC Challenge Coin – Presented at Seminars attended

Enterprise Member Benefits:

- 1. Qualifications and Types**
 - a. Enterprise - (ONLY FOR End Users, such as Higher Ed., Corporate Real Estate, Healthcare Institutions) - Currently FREE
- 2. Ability to sponsor SBC events – THE best way to Engage Local Markets, Build Channel, and support the mission**
 - a. See SBC Event Pricing and Rules of Engagement document for details *[separate document]*
- 3. Participation on SBC Work Groups – THE best way to Engage the In-Building Ecosystem, Influence Codes and Standards, Hear First and Have a Voice in what is coming that will change and define the industry, Build Training and Credentialing Programs, Affect and Change Federal and State Policy, define SBC’s goals, objectives, priorities, features and benefits,**
 - a. Education
 - b. Code and Standards Development
 - c. Advancement / Industry Engagement
 - d. Government Affairs
- 4. Member-Only Content – Some may be co-branded for Member Marketing Purposes**
 - a. Code Reference Cards, Training Courses and Videos, Surveys, Code Bulletins, AHJ Tool Kit, Model Ordinances
- 5. High-level Access to key industry and government stakeholders:**
 - a. NFPA and ICC Code Development
 - b. UL and other standards bodies
 - c. Wireless Carriers
 - d. FCC, DHS, other
- 6. Presence on SBC Member Showcase and Directory**
 - a. Branded Company Profile**
 - b. Individual Staff member Profiles**
 - i. LinkedIn-type member to member engagement and communication
 - c. Company Project / Product Highlights Blog**
 - ii. You provide the content (SBC Moderated)
 - iii. You list projects, customer reviews / testimonials, key products, link to web page
 - d. Individual Staff member Profiles**
 - iv. LinkedIn-type member to member engagement and communication
 - v. Corporate: Up to 30 Individual Staff Profiles
 - vi. Medium: Up to 10 Individual Staff Profiles
 - vii. Small Business: Up to 5 Individual Staff Profiles
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9. Newsletter Presence – Monthly News You Need, Be Heard and Seen!

- a. “Member Spotlight” content upon request
- b. Accepting Article submissions (journalistic)

10. Voting Rights for Board Elections

- a. No voting rights this Tier

11. Attendance at SBC Annual Meeting and Dinner – The #1 In-Building Event of the Year!

- a. 1 seat per member

Knowledge Partner¹ (KP Member) Benefits

KP Member Goals:

- Support and Promote awareness of each other in public discourse and the marketplace
- Identify areas and topics of alignment and agree to support each other on those issues where possible and appropriate
- Offer or provide benefits to partner members and affiliated organizations that exceed what is typically available to the general public (in the spirit of “benefits of membership”)
- KP status is a barter arrangement with no up-front direct cost

What Safer Buildings will provide to the KP Member:

- Knowledge Partner (KP) level SBC Membership
- User Login and Access to KP level web content on the SBC web portal
- 2 free admissions to the Annual SBC Member’s Networking Reception, Dinner and Meeting March 4th, Las Vegas NV, held at IWCE Expo
- Profile page on SBC Member Showcase – all content under the control of KP MEMBER including Blog space (Moderated)
 - Includes link-back to KP MEMBER web site as you direct
- SBC will promote KP MEMBER events and offers on SBC website and Newsletters (KP MEMBER provide content / assets)
- SBC will participate on KP MEMBER Work Groups when invited
- KP MEMBER may participate on SBC Work Groups (encouraged). Current Work Groups:
 - Codes and Standards
 - Education
 - Industry Advancement
 - Government Affairs
- Opportunity to participate on SBC-moderated industry panels when there is a good topic fit
- Opportunity to sponsor and exhibit at events as an SBC member (planning guide coming out shortly)

What we ask the KP Member to provide to SBC

- Announcement of Safer Buildings Coalition - KP MEMBER relationship in a news release
- Like-kind acknowledgement and presence for the SBC logo or branding on KP MEMBER website or social media platforms with link-back to SBC website
- KP MEMBER will promote SBC events and offers on KP MEMBER website and Newsletters (KP MEMBER provide content / assets)
- 2 Free admissions to KP MEMBER annual event (if applicable)
- Access to equivalent level web content on the KP MEMBER web portal (if such exists)
- Extend KP MEMBER discounts to SBC members for events, products and services on par with discounts made available to other KP MEMBER partners

¹ “Knowledge Partner” is a marketing term for convenience. The parties described as Knowledge Partners are not partners or joint venturers with each other and nothing herein shall be construed to make them partners or joint venturers or impose any liability as such on either of them.