

# Joseph Ruskowski, LEED AP

jaruskowski@gmail.com

## Local Address:

3105 Shady Knoll Ct. Clover, SC 29710

**Mobile:** 203.219.3862

**Objective:** To further a professional career in Fire Life Safety Solutions with an established utility, contractor, developer, or manufacturer. Continued support of School Safety Programs through local Boards/Commissions, with expanded future outreach.

**Education:** **Roger Williams University**, Bristol, Rhode Island

- Bachelor of Science in Business Management with a Minor in Construction Management

**New York University – School of Continuing Professional Studies**, New York, NY

- Certificate Degree Architectural Drafting

**National Fire Protection Association, NFPA**, Online

**Experience:** **TowerIQ, Inc (Potter ERCES)**, Branford, Connecticut **May 2021 – Present**

- Director of Customer Applications, handling all aspects of sales, engineering and customer/end-user support for the PotterERCES product line.
- Oversee Approx. (10) Direct Reports Ranging from Field Technicians to Sales Engineers.
- Responsible for oversight of Customer Training Staff and Manuf. Certification Program w/respect to BDA/ERCES Product Line.
- Lead large project reviews with Sales Team for PotterERCES
- Manage Guardian Design Solutions program
- Develop Sales/ Yearly Growth Strategy for the Business. Development & assist sales force with RFPs and Contract/Code/Specification Reviews.
- Responsible party for test equipment tracking, maintenance and calibration.

**Johnson Controls - Tyco/SimplexGrinnell**, Manhattan New York **July 2013 – 2021**

- Territory Suppression Leader, handling all operations of Fire Suppression/Special Hazard Installations for the regions of; Hudson Valley NY, New York City, Long Island, and NJ.
  - National Grid, ConEdison & Central Hudson Gas & Electric Plants
- Operations Manager, NYC Fire Life Safety and Security Install Operations
- Oversee \$35M in annual Revenue
- Management of subcontractors & JCI direct staff (+35 - PMs, APMs, in-house design engineers, gang foremen, etc).
- Office financial daily reporting, monthly/quarterly forecasting and metric reviews
- Assist sales force with RFPs, Subcontractor Buy-Outs, and Contract/Specification Reviews.
- Development of project schedules, summary schedules, schedule of values billings and other necessary financial documents for day to day business/project operations.
- Management, negotiation and execution of all direct labor + subcontractor change orders.

**Hill International**, Manhattan New York **January 2009 – 2013**

- Project Manager –
  - Brooklyn College Perform. Arts Center + Whitman Hall EM. Generator & Fire Alarm Upgrade (2011 – 2013)
  - Queens Library Children's Library Discovery Center (2009 – 2011)
- Manage day-to-day site operations
- Coordinate upcoming contractor work on-site, manage trade look ahead schedules
- Organize & execute mechanical coordination of new construction
- Estimate, review, process and issue contractor change order requests
- Manage project technical correspondence (RFI, bulletins/ submittals/ Stop Work Orders) & design scope revisions between Architect/Engineer/Contractors

**Bovis Lend Lease, LMB**, Manhattan New York **September 2007 – 2009**

- Assistant Project Manager – GSA Thurgood Marshall Courthouse Restoration
- Estimate, negotiate, and process project change orders
- Review work-in-place for contractor payment requisitions
- Write monthly status reports and update project logs for owner review
- Provide estimating and value engineering support for Phase II (core and shell) construction
- Manage project correspondence; RFI, Field Observation Reports, Stop Work Orders

**Hill International, Bronx New York****May 2005 – 2007**

- Project Engineer – Lion House at the Bronx Zoo, Historic Restoration Project
- Coordinate all project submittals and RFI's using Primavera Web Based Expedition
- Assemble NYC Dept. Design & Construction change order packages/ payment requisitions
- Engage in daily correspondence with project architect and prime contractors
- Experience with site supervision, change order estimating and daily construction reports
- Maintain day to day operational requirements of project field office

**Hill International, Manhattan New York****2004 - 2005**

- Part Time – Lion House at the Bronx Zoo, Historic Restoration Project
- Pre-Qualified contractors to be short-listed and extend bidding invite to
- Assisted in developing Lion House General Conditions/Specification documents
- Created/Assembled numerous bid packages for Lion House project

**Putnam County Real Property, Carmel New York****1998-2001 & Summer 2002/2003**

- Draftsman - Updated maps according to new deeds/ GIS Surveys

**Accreditation/Professional Membership:**

- Membership NFPA (National Fire Protection Organization) 2020-Current
- Membership SWAC (Secure Worker Access Consortium) - Current
- United States GREEN Building Council Leadership in Environmental Energy & Design, Accredited Professional, 2006-Current
- Membership, National Trust for Historic Preservation, 2006-Current

**Skills:**

- Proficient/Real World Experience with - NFPA 2001, 10, 12, 101, 17, 17A, 72, 1221, 855
- Primavera/Oracle (Web-Based) Project Management Software
- Proficient with Microsoft Project/Microsoft Office Suite
- Experience with Newforma Project Center
- Experience with AutoCAD 2010 + AutoDesk TrueView Software for 3D CAD
- Experience with Navisworks Freedom/REVIT - 3D BIM Modeling

**Certifications:**

- OSHA 30 Hour Certification, 2015
- OSHA 10 Hour Certification, 2008
- Supported scaffold user certification – Fulfills NYC Dept. Of Buildings Requirement, 2008
- Suspended scaffold user certification – Fulfills NYC Dept. Of Buildings Requirement, 2008
- Aerial lift user certification – Fulfills NYC Dept. Of Buildings Requirement , 2008
- FDNY R02 Expeditor (Permitting Filing Processor) Principal - Current
- FDNY W96 Full Service Shop of Portable Fire Extinguishers (PFE)- Current
- FDNY B03 Testing of In-Building Auxiliary Radio Communications Systems - Current
- NFPA 3000 Active Shooter/Hostile Event – Plan, Respond, Recover – Online Curriculum
- Fire Safety Technology – Enclosure Integrity & Hold Time Training Program
- ANSUL Manuf. Certification;
  - NFPA 10 SENTRY Portables
  - Sapphire/Sapphire Plus – NOVEC 1230
  - Lithium-Ion Risk Prevention Systems - Energy Storage Systems (ESS)
  - AutoPulse Panel Series Z10 & Z20
- Federal Communications Commission – General Radiotelephone Operator License (GROL) - For Emergency Response FRN# 0032941502 - Current